

TIME	TOPIC
07h30 - 08h45	Registration and Breakfast
08h45 - 09h00	WELCOMING REMARKS: Master of Ceremonies, <i>Chibamba Kanyama</i> , Managing Consultant, Bridges Limited
09h00 - 09h10	OFFICIAL ADDRESS: <i>Hon. Ronald Chitotela</i> , Minister of Housing and Infrastructure Development, Government of Zambia
09h10 - 09h50 <i>[KEYNOTE PANEL]</i>	<p>FORGING AHEAD: The impact of policy, finance, infrastructure and mining on the local real estate sector</p> <p>Uncovering the major infrastructure development projects, including the \$300 million Lusaka Decongestion Project, road improvements and the upgrading of the country's international airports in Lusaka and Ndola. What impact will these large investments mean for the entire real estate sector value chain? When will they come to fruition?</p> <p>How does a bullish and growing mining sector impact the country's real estate sector? A deep dive look into the trends and pipeline in the Copperbelt region, and what role mining can have to help foster the development of a more resilient real estate economy? What real estate opportunities will these new mines and mining companies create?</p> <p>Deciphering the impact of new policy initiatives from investment incentives, revised companies and securities acts and land tenure regulations</p> <p>Finance: Tax brackets, interest rates, debt sustainability analysis and the impact of other key financial metrics</p> <p>Moderated by: <i>Tim Ware</i>, Managing Director, Knight Frank Zambia</p> <p>In conversation with: <i>Perry Mapani</i>, Director General, ZDA <i>Muchimba Muvombo Maambo</i>, District Planning Officer, Lusaka City Council <i>Michael Kabungo</i>, Town Services Superintendent [Town Manager], Kalumbila Town Development Corporation Ltd <i>Kambeu Banda</i>, Senior Manager, Commercial Banking & Specialised Finance, FNB Zambia</p>
09h50 - 10h15 <i>[PRESENTATION]</i>	<p>Real Estate and Urban Growth: Policy and Legislative Approaches:</p> <p>A presentation by: <i>Meembo Changula</i>, Principal Planner: Forward Planning, Department of Physical Planning and Housing, the the Ministry of Local Government and Housing, Zambia</p>
10h15 - 10h45 <i>[PRESENTATION]</i>	<p>THE BIG RELEASE: The Zambia Real Estate Market Report Unpacked</p> <p>Lusaka and Zambia: Real estate market overview</p> <p>Sector analysis and comparison: Performance, yields, rentals and ROI's</p> <p>Saturation vs Opportunity</p> <p>Conclusions and way forward</p> <p>A presentation by: <i>Carl-Johan Collet</i>, Managing Partner, Urban Africa Real Estate Group; and <i>Bonna Kashinga</i>, Partner, Urban Africa Real Estate Group</p>
10h45 - 11h15	Tea, Coffee and Networking + Press Conference
11h15 - 11h40 <i>[PRESENTATION]</i>	<p>THE KEY ELEMENTS TO SUCCESSFUL LARGE-SCALE DEVELOPMENTS: A Roma Park based case study</p> <p>The strategic imperative of road access, bulk infrastructure services, phased-out development cycles and careful and detailed master planning</p> <p>Key learnings from existing successful mixed-use developments in Zambia</p> <p>A presentation by: <i>Shaun Davy</i>, Managing Director, CPD Properties</p>
11h40 - 12h20 <i>[ROUND TABLE]</i>	<p>CAPITAL MARKETS AND THE PENSION, INSURANCE AND INSTITUTIONAL CAPITAL ROUND TABLE: With a combined market size of USD \$4 billion, 20% of Zambia's GDP value, the country's pensions funds have invested heavily in real estate. However, with new stock coming online, growth hovering at 4% and yields falling – will they begin to scale back? How can their large pools of capital be better utilised, and can they start providing more indirect debt and equity funding for the sector?</p> <p>Asset Management: Challenges faced in managing property assets across Zambia Effective asset and property management boosting ROI and yields for pension and insurance funds</p> <p>Capital Markets: Acts and regulations for insurance and pension fund investment in the real estate sector Prescribed asset status and fund allocation for real estate The establishment of a local REIT market</p> <p>Access to Capital: How can stakeholders create better access for capital? Are capital raises on the securities exchange, new listings, IPO's and REITs, a short-term reality?</p> <p>Moderated by: <i>Daniel Katongo</i>, Managing Partner Reeds Business Solutions</p> <p>In conversation with: <i>Martin Libinga</i>, Registrar/CEO, The Pensions and Insurance Authority (PIA) <i>Priscilla C. Sampa</i>, CEO, LuSE <i>Sydney Popota</i>, CEO, Real Estate Investments Zambia Plc (REIZ)</p>
12h20 - 12h40 <i>[CASE STUDY]</i>	<p>THE EVOLUTION OF ZAMBIA'S MULTI-FACILITY ECONOMIC ZONES (MFEZ'S): A Lusaka South Multi-facility Economic Zone based case study</p> <p>Progress made since 2013 inception: Successes, bottlenecks and future outlook</p> <p>Unpacking sector and investor demand and trends</p> <p>Impact of new investment incentives</p> <p>Multi-Facility Economic Zones as a key economic driver and real estate investment opportunity</p> <p>A presentation by: <i>Mukela Lubasi</i>, Interim Managing Director, Lusaka South Multi-Facility Economic Zone (LS-MFEZ)</p>

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12h40 - 13h10 <i>[PRESENTATION]</i>	<p>THE NOVARE-ZAMBIAN INVESTMENT CASE REVEALED: A deep dive look at the +\$100 million development and investment in Novare Great North Mall, Twin Palms Shopping Mall and Standard Chartered' new head offices</p> <p>Examining the Zambian investment case: Why Zambia and why now for Novare?</p> <p>Construction costs and project delivery: Key learnings from in-country developments</p> <p>Rentals, development and acquisition yields: How do they compare to other Novare assets across the continent? Lusaka, Copperbelt and other burgeoning towns? Where to next for Novare?</p> <p>Novare Pinnacle Mall opening in 2019 in Woodlands, Lusaka Over USD \$100million in investment</p> <p>A presentation and Q&A with: <i>John P. Causey IV</i>, Country Head: Zambia, Novare</p>																			
13h10 - 14h00	NETWORKING LUNCH SPONSORED BY FQML																			
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